

ROHIT GUPTA

AI PRODUCT & TECHNOLOGY LEADER

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PROFESSIONAL SUMMARY

Technology Project Manager and AI Product Leader with 7+ years of technology project and delivery leadership experience and 5+ years across AI and Web3. Experienced in project management, program management, product delivery, technical leadership, and AI-native development using Claude and OpenAI Codex. Builds and leads products spanning agentic AI, voice AI, LLM optimization, sales intelligence, B2B SaaS, analytics, EdTech, blockchain, and IoT.

PROFESSIONAL EXPERIENCE

Thinkverse Labs Pvt Ltd — Tech Lead – Web3 | Jan 2026 – Present | Noida, Uttar Pradesh

- Lead technical design and delivery across Web3 and AI-oriented initiatives, translating business opportunities into product workflows, technical roadmaps, and implementation plans.
- Build and rapidly iterate AI-native applications using Claude and OpenAI Codex, accelerating prototyping, feature development, debugging, and product iteration.
- Coordinate engineering across application, API, data, AI, automation, and infrastructure concerns while maintaining delivery priorities and stakeholder alignment.
- Drive product and program delivery through requirements refinement, technical trade-offs, prioritization, and iterative execution.

MCN Solutions — Technical Lead | Apr 2022 – Dec 2025 | Noida, Uttar Pradesh

- Led design, development, and delivery of blockchain and IoT solutions across multiple domains, overseeing architecture, coding standards, testing, deployment, and engineering quality.
- Managed cross-functional collaboration across backend (.NET 6, Django) and frontend (Blazor, Radzen Blazor) teams to deliver cohesive products.
- Applied Agile methodologies, project planning, code reviews, testing, and deployment governance to support reliable delivery.
- Collaborated with clients and stakeholders to align project objectives, technical solutions, priorities, risks, and deadlines.
- Led and mentored engineers while researching emerging technologies and introducing approaches that improved project outcomes.

MCN Solutions — Technical Trainer | Jul 2019 – Mar 2022 | Noida Area, India

- Designed and delivered technical training across programming, web development, databases, and blockchain technologies.
- Delivered hands-on training in Python, JavaScript, Java, C++, HTML, SQL, Django, and blockchain platforms including Polygon, Base, Stratis, and Algorand.
- Created training materials, coding walkthroughs, workshops, and practical exercises tailored to capability gaps.

AI & PRODUCT PORTFOLIO

DialTone — Multi-tenant AI outbound calling platform for the US market with configurable campaigns, AI voice scripts, compliance rules, telephony, CRM destinations, real-time AI voice conversations, and auditable post-call data.

Sharp AI Agents — No-code AI agent platform for creating and deploying agents across web and communication channels, with multi-model support, monitoring, analytics, and integrations.

LLM Cost Optimizer — LLM optimization platform covering token-cost estimation, model comparison, prompt optimization, and context engineering.

SDR / Growth Opportunity Engine — AI sales-intelligence workflow that researches companies, cross-checks public evidence, builds business profiles, and surfaces outreach opportunities.

Nexus — B2B contact-data platform focused on contact discovery, mailbox verification, enrichment, list generation, and custom data requests.

HackIndia Learn — Gamified learning and hackathon-preparation platform with micro-learning, progression, rewards, and blockchain-backed verifiable credentials.

TimeLog — Engineering worklog and time-tracking platform for recording delivery activity, task detail, effort, and team progress.

Sharp Economy Analytics — Analytics and dashboard platform supporting reporting and data visibility for the Sharp Economy ecosystem.

SELECTED WEB3 PROJECTS

Sharp Token | Sharp Innovation Foundation — Project Manager

Technology: Polygon, Alchemy, Polygonscan

- Led project delivery for a utility-token ecosystem and supported its surrounding product and blockchain infrastructure.

Sharp Rewards App | Sharp Innovation Foundation — Product Owner

Technology: Polygon, Alchemy, JIRA, Azure Boards, Microsoft Planner

- Owned product direction for a gamified growth and rewards application built around Learn2Earn and Spend2Grow.

MAPay Credentialing Application | MPayz LLC — Technical Lead / DBA

Technology: .NET 6, Radzen Blazor, PostgreSQL, Azure, Algorand

- Led technical delivery of a blockchain-based credentialing application designed for verifiable healthcare-provider credentials.

MPayz Wallet Application | MPayz LLC — Technical Lead / Developer

Technology: Django, Python, PostgreSQL, Azure, Algorand

- Developed an Algorand wallet supporting Algo and MPayz Token transactions, transaction history, and NFT-based healthcare-data functionality.

LEADERSHIP & COMMUNITY

- C# Corner Technical Writer (Jul 2019 – Jun 2025): authored 80+ technical articles and 3 eBooks covering AI, Machine Learning, Python, IoT, Web3, and blockchain.
- C# Corner Program Director (Dec 2020 – Jun 2022): led the MVP program, supported members, improved program benefits, and coordinated stakeholder communication.
- Public Speaker and Technical Storyteller: delivers workshops and sessions that simplify emerging technologies and connect technical concepts to practical outcomes.
- Stratis Blockchain Student Hackathon — Organizer / Judge.

TECHNICAL SKILLS

AI & AI Development: Claude, OpenAI Codex, LLMs, AI agents, prompt engineering, context engineering, Machine Learning

Product & Delivery: Project Management, Program Management, Technical Program Management, Product Management, Agile, JIRA, ClickUp, Azure Boards, Microsoft Planner, stakeholder management, technical leadership

Application Engineering: Python, C#/.NET, Solidity, JavaScript, SQL, Django, .NET 6, REST APIs, Linux, GitHub, GitLab

Web3 & Cloud: Ethereum/EVM, Polygon, Algorand, Base, Stratis, Near, Avalanche, Solana, Microsoft Azure, Alchemy, Polygonscan

Data & Development Tools: PostgreSQL, MySQL, Oracle, Firebase, Visual Studio, VS Code, PyCharm

EDUCATION

- MSc, Informatics — Institute of Informatics and Communication, University of Delhi (2016–2019)
- BSc, Electronics — Sri Aurobindo College, University of Delhi (2012–2015)

CERTIFICATIONS

- Intel Edge AI for IoT Nanodegree — Udacity (2020)

AWARDS

C# Corner MVP 2019